



Job Announcement

NAFAKA – KILIMO is a local Non-Governmental Organization (NGO) working with both public and private actors in the food systems with objectives of expand markets opportunities for agricultural development. NAFKA – KILIMO fosters to generate efficiencies between various agricultural value chain actors, avoid redundancy while optimizing government and donor investments that strengthen economic growth and returns for business and optimizing agricultural production for farmers, micro, small, medium, and large agricultural producers and processors.

District Field Liaison Officer- 2 posts: (Mbeya District Council 1 and Njombe District Council 1)

As the **District Field Liaison Officer** you will in general be responsible with identification, mapping, coaching, mentoring and linking farmer service centers to various value chain actors for the purpose of last mile delivery of services demanded by farmers under the World Food Programme -Farmer to Market Alliance (FtMA) project and work under the supervision of the Technical Coordinator.

The **District Field Liaison Officer** will report directly to the Project Coordinator with the following roles:

Building a strong network of Farmer service centers (FSCs) that provide last mile delivery

1. Conduct Map, register, recruit, profile (number of farmers, effective operational radius to reach last mile, farm sizes under maize, rice, common beans, sunflower and any other crops) and on board potential FSCs (VBAAAs, Cooperatives, Associations) into a digital platform
2. Conduct a capacity needs assessment for the recruited FSCs to determine and assess their capacities and gaps in knowledge and skills to effectively manage last mile inputs and services distribution networks.
3. Develop a customized capacity development program for last mile input distribution, aggregation, auxiliary service delivery and business skills training/enhancement, coaching and mentoring for the FSCs
4. Strengthen the technical and business acumen of the FSCs in collaboration with private sector actors and BDS providers through technical training, coaching and mentorship for the FSCs to optimize business operations, increase efficiencies and adapt
5. Organize and conduct exchange visit to successful and commercially viable last mile distributors for peer and cross learning, partnership fostering, best practice, mentorship

Farmer service center (FSC) services that enhance productivity and onboarding of smallholder farmers

1. Identify, map, and profile farm input, and services providers for establishing commercial relations with FSCs
2. Monitoring and follow-up on provision of mechanization services such as maize shelling, rice threshing, maize/rice milling by FSCs to SHF
3. Conduct training needs assessment for farmers and FSCs on conservation agriculture, climate smart agriculture and develop a capacity building plan



4. Organize and coordinate extension advisory service provision from private sector partners covering GAP, GMP, PHH, CSA and leverage on mobile based extension services for mass outreach.
5. Conduct TOT on GAP, CSA on selected VBAAAs who will in turn deliver fee based advisory services to SHF

Farmer service centers (FSC) -market linkages.

1. Identification and mapping of warehouse storage facilities for FSC collective storage of maize, rice, common beans and sunflower.
2. Map and profile commodity off takers at regional, district level for rice, maize, sunflower and beans
3. Identify off takers' procurement demand (current and forecasted demand for select products) and linking them to famers service centers/ aggregation
4. Collaborate with Local Government Actors (LGA), and Private Sector to develop the market centres/ aggregation centers/warehouses (facility upgrade) that are linked and managed by farmer organizations or SME Service Providers (Farmer Service Centers).
5. Support FSC to raise awareness and sensitization to SHF on benefits of collective aggregation and sales.
6. Conduct training on aggregation, collective marketing, collective selling, post-harvest handling of produces including quality grading and standards
7. Link FSC to private sector players offering relevant products and services that meet the needs aspiration and demands of the smallholder farmers
8. Organize, coordinate and convene Business 2 Business meetings (B2B meetings between private sector players and FSCs) and facilitate business deals for critical farm input, output markets and auxiliary services
9. Follow-up on execution of non-binding contracts entered during B2B meetings
10. Organize pre-season, on-season and post season meetings with market off-takers and share information on crop performance, aggregated demand, project yields, quality etc.
11. Coordinate and conduct rapid market assessments (pre, post season) for market intelligence and decision making.
12. Support commodity aggregation initiatives and tracking (real time data collection and dissemination).
13. Support FSCs to undertake market scans and analysis to identify commercially viable business opportunities.

Farmer Service Centres (FSCs) and Farm/Farmer digitalization

1. Collect data from the FSCs using automated data collection forms
2. Facilitate recruitment and registration of farmers through FSCs (digitization of farms, farmers and FSCs)
3. Organize and Conduct TOT to FSCs on record keeping, record management, financial literacy and distribution chain management.

Website: nafakakilimo.or.tz



4. Plan and organize B2B between selected FSCs and Andre & Ross for further awareness, learning and potential deal making including systems setup, farm data collection, commodity and input demand aggregation, service demands, analysis, hosting and sharing with private sector partners.

Other Activities

- Ensure women and youth participation in the project across value chains
- Prepare monthly, quarterly and yearly reports
- Prepare success stories

Qualification Requirements:

- Diploma in Agriculture or Horticulture, (Bachelor in Agriculture, Agronomy or Agricultural Economics and Agribusiness are more preferred)
- At least 3 years' or more working experience with Smallholder farmers in facilitation to access Input, Markets, Finance and Mechanization
- Must have excellent knowledge in rice, maize, sunflower, common bean and soyabean production, as well as possess strong leadership skills and have a proven track record in agriculture development projects.
- Excellent writing skills and oral communication skills
- Ability to work independently and produce quality communications under tight deadlines.
- Complete fluency in oral and written Kiswahili and English
- Computer knowledge in Microsoft word, Excel, zoom/Google meeting

APPLY:

Please send cover letter and updated resume to info@nafakakilimo.or.tz copy to operations@nafakakilimo.or.tz NOT later than 19th June 2025. The subject line of the email should include the job title and location.